

# Standard iLease

## Option 1

- A 48 month iLease. At the end of 48 months the customer would return the truck and body to the dealership and drive off in a new Isuzu Truck with Body.

**Payment= \$ 1,010**

Dealer & Customer Info		Credit	
Dealer(Company):		Credit Tier:	A
Contact:		Term (months):	48
Customer:		Dealer Markup:	0.00%
		Dealer Markup in \$:	\$0
		Security Deposit:	1
		1st Payment:	1
		Sales Tax (if applicable):	\$0.00
		Annual Mileage Allowed:	35,000 miles
Vehicle & Finance Information		Monthly Payment	
Make:	Isuzu	Base Monthly Payment:	\$1,010.08
New / Used:	New		
Model:	NPR		
Engine:	Diesel		
Model Year:	2019		
Vehicle MSRP		Due at Lease Signing	
MSRP - Truck Only*:	\$60,000.00	Security Deposit:	\$1,010.08
Body Price:	\$10,000.00	1st Payment(Advance):	<b>\$1,010.08</b>
TOTAL MSRP:	\$70,000.00	Sales Tax %(if applicable):	\$0.00
		Total Due at Lease Signing:	<b>\$2,020.16</b>
Capitalized Cost			
Selling Price-Truck:	\$50,000.00		
Selling Price-Body:	\$10,000.00		
PSMP:	\$0.00		
PSMP Option:	\$0.00		
EXTD Warranty:	\$0.00		
GAP/TLP:	\$0.00		
▲ Trade-in, Down Payment:	\$0.00		
Upfront Taxes:	\$0.00		
Dealer Doc fees:	\$0.00		
Other:	\$0.00		
Total Cost of Vehicle:	\$60,000.00		
Acquisition Fee:	\$595.00		
Total Capitalized Cost:	\$60,595.00		

# Swap the Body iLease

## Option 2 – First Truck

(Keep your Original Body)

- A 48 month iLease. At the end of 48 months the customer would own the body. They turn in the truck and upfit the old body on the new leased Isuzu.

**Payment = \$ 1,071**

- ❖ You can own the body for an additional \$61 per month!!

Dealer & Customer Info		Credit	
Dealer(Company):		Credit Tier:	A
Contact:		Term (months):	48
Customer:		Dealer Markup:	0.00%
		Dealer Markup in \$:	\$0
		Security Deposit:	1
		1st Payment:	1
		Sales Tax (if applicable):	\$0.00
		Annual Mileage Allowed:	35,000 miles
Vehicle & Finance Information		Monthly Payment	
Make:	Isuzu	Base Monthly Payment:	\$1,071.45
New / Used:	New		
Model:	NPR	Due at Lease Signing	
Engine:	Diesel	Security Deposit:	\$1,071.45
Model Year:	2019	1st Payment(Advance):	<b>\$1,071.45</b>
		Sales Tax %(if applicable):	\$0.00
		Total Due at Lease Signing:	<b>\$2,142.90</b>
Vehicle MSRP			
MSRP - Truck Only*:	\$60,000.00		
Body Price:	\$0.00		
TOTAL MSRP:	\$60,000.00		
Capitalized Cost			
Selling Price-Truck:	\$50,000.00		
Selling Price-Body:	\$10,000.00		
PSMP:	\$0.00		
PSMP Option:	\$0.00		
EXTD Warranty:	\$0.00		
GAP/TLP:	\$0.00		
▲ Trade-in, Down Payment:	\$0.00		
Upfront Taxes:	\$0.00		
Dealer Doc fees:	\$0.00		
Other:	\$0.00		
Total Cost of Vehicle:	\$60,000.00		
Acquisition Fee:	\$595.00		
Total Capitalized Cost:	\$60,595.00		

# Swap the Body iLease

## Option 2 – Second Truck

(Keep your Original Body)

Payment = \$957

❖ Customer saves \$114 per month and still owns the body!!

- Includes price increase of \$5,000 and cost to transfer body
- Save on Wraps and Decals

Dealer & Customer Info		Credit	
Dealer(Company):		Credit Tier:	A
Contact:		Term (months):	48
Customer:		Dealer Markup:	0.00%
		Dealer Markup in \$:	\$0
		Security Deposit:	1
		1st Payment:	1
		Sales Tax (if applicable):	\$0.00
		Annual Mileage Allowed:	35,000 miles
Vehicle & Finance Information		Monthly Payment	
Make:	Isuzu	Base Monthly Payment:	\$957.61
New / Used:	New		
Model:	NPR		
Engine:	Diesel		
Model Year:	2019		
Vehicle MSRP		Due at Lease Signing	
MSRP - Truck Only*:	\$65,000.00	Security Deposit:	\$957.61
Body Price:	\$0.00	1st Payment(Advance):	<b>\$957.61</b>
TOTAL MSRP:	\$65,000.00	Sales Tax %(if applicable):	\$0.00
		Total Due at Lease Signing:	<b>\$1,915.22</b>
Capitalized Cost			
Selling Price-Truck:	\$55,000.00		
Selling Price-Body:	\$0.00		
PSMP:	\$0.00		
PSMP Option:	\$0.00		
EXTD Warranty:	\$0.00		
GAP/TLP:	\$0.00		
▲ Trade-in, Down Payment:	\$0.00		
Upfront Taxes:	\$0.00		
Dealer Doc fees:	\$0.00		
Other:	\$1,500.00		
Total Cost of Vehicle:	\$56,500.00		
Acquisition Fee:	\$595.00		
Total Capitalized Cost:	\$57,095.00		